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### COVER PAGE AND DECLARATION

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## About Company

Almarai Co. was established in 1977 and headquartered in Riyadh. Almarai is considered one of the largest vertically integrated companies for dairy in the world, and the largest in the production and distribution of foods and beverages in the region, as its trademark ranks the first in the classification of the consumables trademarks in the Middle East region, as well as leading its products in all the markets of the countries of Gulf Cooperation Council. Almarai Co. proceeds its provision of food and health products of high quality for the consumers of different age groups over more than 40 years under its primary motto “a quality you can trust”. Almarai Co. Has expanded the Umbrella of its products to include besides dairy, juices, baked goods, poultry, and baby formula under Almarai Trademark and Lusine, seven days and Al youm. Almarai has established joint [projects with both Chipeta company and Pepsi company. In 2019, Almarai achieved a net income estimated of SAR 1.8 Billion and sales estimated of SAR 14.35 Billion.

## analyzing the financial statements and annual reports of corporation Almarai

### 1. Balance Sheet

Assets	12/31/2020	31/12/2019	12/31/2018	31/12/2017
	In thousands of SARs	In thousands of SARs	In thousands of SARs	In thousands of SARs
<b>Non- current assets</b>				
Properties, machinery and equipment	21,719,843	22,576,888	22,606,542	22,401,692
Right to use assets	470,269	461,375	547,933	602,433
Intangible and goodwill assets	1,217,642	1,128,533	1,038,371	1,046,607
Vital assets	1,392,079	1,381,268	1,366,566	1,283,342
Investments in associated companies and joint ventures	89,623	88,029	204	129,429
An Investment for which property rights are hold accountable	129,734	145,684	102,624	90,711
Derivative financial instruments	142	725	19,747	16,808
Deferred tax assets	35,517	40,836	11,488	39,926
	25,054,849	25,823,338	25,693,475	25,610,948
<b>Current assets</b>				
Inventory	4,705,364	4,198,005	3,874,193	3,121,903
Vital assets	90,195	96,462	98,439	87,321
Trade receivables , advance expenses and other accounts receivables	1,936,341	1,868,895	1,913,202	1,667,507
Derivative financial instruments	54,047	13,751	20,336	9,480
Term deposits	-	590,038	-	-
Bank cash and balances	503,510	557,553	1,182,902	1,891,697
	7,289,457	7,324,704	7,089,072	6,777,908
<b>Total assets</b>	<b>32,344,306</b>	<b>33,148,042</b>	<b>32,782,547</b>	<b>32,388,856</b>
<b>Equities</b>				
Capital	10,000,000	10,000,000	10,000,000	10,000,000
Statuary reserve	2,428,915	2,230,479	2,049,304	1,848,418
Treasury stock	(906.594)	(770.740)	(593.567)	(453.156)
Other reserves	(443.871)	(450.587)	(520.500)	(609.135)
Retained earnings	4,608,458	3,644,197	2,941,346	1,944,927
equities belonging to Shareholders	15,686,908	14,653,349	13,876,583	12,731,054
Permanent instruments	-	-	-	1,700,000
Equities belonging to Shareholders in the company	15,686,908	14,653,349	13,876,583	14,431,054
Non-controlling Interest	546,771	605,771	586,061	395,504
<b>Total equities</b>	<b>16,233,679</b>	<b>15,259,120</b>	<b>14,462,644</b>	<b>14,826,558</b>

Non-current liabilities				
Loans and facilities	10,088,955	10,897,327	11,651,970	10,543,125
Lease commitments	330,980	335,659	409,703	500,183
Staff end of service benefits	909,353	826,399	699,325	621,536
Derivative financial instruments	3,757	1,556	7,101	30,779
Deferred tax liabilities	102,139	103,328	37,967	48,060
	11,435,184	12,164,269	12,806,066	11,743,683
Current liability				
Bank overdraft	137,512	219,118	179,321	255,585
Loans and facilities	1,026,013	1,986,393	2,094,292	2,003,403
Lease commitments	94,509	95,750	89,796	47,653
Zakat	371,993	363,488	302,911	256,235
Income taxes due	26,311	31,578	13,153	16,671
Trade receivables and other receivables	3,014,834	3,019,160	2,808,042	3,227,243
Derivative financial instruments	4,271	9,166	26,322	11,725
	4,675,443	5,724,653	5,513,837	5,818,515
Total liabilities	16,110,627	17,888,922	18,319,903	17,562,198
Total equities and liabilities	32,344,306	33,148,042	32,782,547	32,388,756

**The previous table discusses the balance sheets statements for Almarai Co. in the period (2017–2020) and this data explains as follows:**

- **As for the non-current assets:** The total non-current assets in the year 2020 amount to a value of SAR 25,054,849, as the value of the non-current assets increased in 2019 until it amounted to SAR 25,823,338. The value of the non-current assets decreased in 2018, as the value of the non-current assets amounted to SAR 25,693,475, while the year 2017 witnessed a decrease in the non-current assets since the non-current assets amounted to a value of SAR 25,610,948 in 2017. Consequently, the values of the non-current assets during the last four years are appropriate to the company's size.
- **As for the current assets:** The total current assets in 2020 amounted to a value of SAR 7,289,457, as the value of the current assets increased in 2019 until it amounted to SAR 7,324,704 in 2019. The value of the current assets decreased in 2018 until it amounted to SAR 7,089,072, while the year 2017 witnessed a decrease in the current assets, as SAR of 7,324,704 in 2019. The value of the current assets decreased in

2018 until it amounted to SAR 7,089,072, while the year 2017 witnessed a decrease in the current assets, as it amounted to SAR 6,777,908 in 2017. Consequently, the values of the non-current assets during the last four years are appropriate to the company's size.

- **As for the total assets:** The total assets in 2020 amounted to a value of SAR 32,344,306, as the value of the assets increased in 2019 until it amounted to SAR 33,148,042 in 2019. The value of the assets decreased in 2018 until it amounted to SAR 32,782,547, while the year 2017 witnessed a decrease in the assets since it amounted to SAR 32,388,856 in 2017. Consequently, the values of the assets during the last four years are appropriate to the company's size.
- **As for the total equities belonging to Shareholders:** the total equities belonging to Shareholders in 2020 amount to a value of SAR 15,686,908, as the total value of equities belonging to Shareholders decreased in 2019 until it amounted to SAR 14,653,349 in 2019. The value of the total equities belonging to Shareholders decreased in 2018 until it amounted to SAR 13,876,583, while the year 2017 witnessed a decrease in the total value of equities belonging to Shareholders, as it amounted to SAR 12,731,054 in 2017. Consequently, the values of equities belonging to Shareholders during the last four years are appropriate to the company's size.
- **Equities belonging to Shareholders in the company:** The total equities belonging to Shareholders in the company in 2020 amount to a value of SAR 15,686,908, as the value of the total Equities belonging to Shareholders in the company decreased in 2019 until it amounted to SAR 14,653,349. The value of the total Equities belonging to Shareholders in the company decreased in 2018 until it amounted to SAR 13,876,583, while the year 2017 witnessed an increment in the non-current assets, as the total Equities belonging to Shareholders in the company amounted to SAR 14,431,054 in 2017. Consequently, the values of the total Equities belonging to Shareholders in the company during the last four years are appropriate to the company's size.
- **As for the total Equities:** the total Equities in 2020 amount to a value of SAR 16,233,679, as the total value of equities decreased in 2019 until it amounted to SAR

of 15,259,120 in 2019. The value of the total Equities decreased in 2018 until it amounted to SAR 14,462,644, while the year 2017 witnessed an increment in the total Equities, as it amounted to a value of SAR 14,826,558 in 2017. Consequently, the values of the total Equities during the last four years are appropriate to the company's size.

- **As for the total non-current liabilities:** The total non-current liabilities in 2020 amount to a value of SAR 11,435,184, as the value of the non-current liabilities increased in 2019 until it amounted to SAR 12,164,269 in 2019. The value of the non-current liabilities increased in 2018 until it amounted to SAR 12,806,066, while the year 2017 witnessed a decrease in the non-current liabilities, as it amounted to a value of SAR 11,743,683 in 2017. Consequently, the values of the non-current liabilities during the last four years are appropriate to the company's size.
- **As for the total current liabilities:** The total current liabilities in 2020 amount to a value of SAR 4,675,443, as the value of the current liabilities increased until it amounted to SAR 5,724,653 in 2019. The value of the total current liabilities decreased until it amounted to SAR 5,513,837 in 2018, while the year 2017 witnessed an increment in the current liabilities, as it amounted to SAR 5,818,515 in 2017. Consequently, the values of the current liabilities during the last four years are appropriate to the company's size.
- **As for the total liabilities:** The total liabilities in 2020 amount to a value of SAR 16,110,627, as the value of liabilities increased to SAR 17,888,922 in 2019. The value of liabilities increased until it amounted to SAR 18,319,903 in 2018, while the year 2017 witnessed a decrease in liabilities as it amounted to a value of SAR 17,562,198 in 2017. Consequently, the values of liabilities during the last four years are appropriate to the company's size.
- **As for the Total equities and liabilities:** The total Equities and liabilities in 2020 amount to a value of SAR 32,344,306 in 2020, as the value of equities and liabilities in 2019 increased until it amounted to SAR 33,148,042, and the value of equities and liabilities decreased until it amounted to SAR 32,782,547. While the year 2017 witnessed a decrease in equities and liabilities as they amounted to 32,388,756 in

2017. Consequently, the values of equities and liabilities are appropriate to the company's size.

## 2. Income Statement

	12/31/2020	12/31/2019	12/31/2018	12/31/2017
	In thousands of SARs	In thousands of SARs	In thousands of SARs	In thousands of SARs
Revenues	15,356,948	14,351,277	13,557,837	13,935,532
Cost of revenue	(9,821,440)	(8,984,603)	(8,230,763)	(8,351,893)
<b>Total profit</b>	<b>5,535,508</b>	<b>5,366,674</b>	<b>5,327,074</b>	<b>5,583,639</b>
Expenses of sale and distribution	(2,490,479)	(2,376,328)	(2,180,244)	(2,391,879)
General and administrative expenses	(419,790)	(400,273)	(375,204)	(397,339)
Other net expenses	(78,428)	(88,672)	(275,075)	(211,071)
(Losses)/ reversal of decrement in the value of the financial assets	(24,477)	(28,192)	24,684	-
<b>The profit out of operations</b>	<b>2,522,334</b>	<b>2,473,209</b>	<b>2,521,235</b>	<b>2,583,350</b>
The earnings of the net exchange rates	-	-	-	7,094
Net financing cost	(495,881)	(550,739)	(436,716)	(401,254)
Share in the results of associated companies	1,405	-	(5,413)	13,018
<b>Income before Zakat and income tax</b>	<b>2,027,858</b>	<b>1,922,470</b>	<b>2,079,106</b>	<b>2,202,208</b>
Zakat	(72,042)	(71,426)	(49,352)	(42,245)
Income tax	(20,260)	(49,471)	(21,146)	
<b>Currency profits</b>	<b>1,935,556</b>	<b>1,801,573</b>	<b>2,008,608</b>	<b>2,159,963</b>
Profit/(losses) of the year, belonging to :				
The company's shareholders	1,984,361	1,811,753	2,011,975	2,182,286
Non-Controlling Interest	(48,805)	(10,181)	(3,417)	(22,323)
	<b>1,935,556</b>	<b>1,801,572</b>	<b>2,008,558</b>	<b>2,159,963</b>
Earnings per share in SAR according to the year income to the shareholders of the company.				
Basic	202	183	198	213
Decreased	198	181	196	211



**The previous table discusses the balance sheets statements for Almarai Co. in the period of (2017–2020) and we explain that data as follows:**

- **As for revenues:** The total revenues in 2020 amount to a value of SAR 15,356,948, as the value of revenues decreased in 2019 until it amounted to SAR 14,351,277. The value of revenues decreased in 2018 until it amounted to SAR 13,557,837, while the year 2017 witnessed an increment in revenues until it amounted to a value of SAR 13,935,532 in 2017. Consequently, the values of the revenues during the last four years are appropriate to the company's size.
- **As for the total costing of revenues:** The total costing of revenues amount to a value of SAR 9,821,440 in 2020, as the value of revenues increased in 2019 until it amounted to SAR 8,984,603, the value of the costing of revenues decreased until it amounted to SAR 8,230,763 in 2018, while the year 2017 witnessed an increment in revenues Costing until it amounted to a value of SAR 8,351,893 in 2017. Consequently, the values of the costing of revenues during the last four years are appropriate to the company's size.
- **As for the total profit:** The total profit in 2020 amounts to a value of SAR 5,535,508, as the value of the total profit decreased in 2019 until it amounted to SAR5,366,674, and the value of the total profit decreased until it amounted to SAR 5,327,074 in 2018, while the year 2017 witnessed an increment in the total profit, as it amounted to a value of SAR 5,583,639 in 2017. Consequently, the total values of profits during the last four years are appropriate to the company's size.
- **As for the total profits from operations:** The total profits from rations from operations in 2020 amount to a value of SAR 2,522,334, as the value of profits decreased in 2018 until it amounted to SAR 2,473,209 since The value of the profits from operations in 2018 increased until it amounted to SAR 2,521,235, while the year 2017 witnessed an increment in the profits from operations, as the profits from operations in 2017 amounted to SAR 2,583,350. Consequently, the values of profits of operations during the last four years are appropriate to the company's size.
- **As for Income before Zakat and income tax:** The total income before Zakat and income tax in 2020 amounts to a value of SAR 2,027,858, as the value of income before Zakat and income tax decreased in 2019, until it amounted to SAR1,922,470, and the value of

Income before Zakat and income tax increased in 2018 until it amounted SAR 2,079,106 in 2018, while the year 2017 witnessed an increment in the income before Zakat and income tax until it amounted to SAR 2,202,208. Consequently, the values of income before Zakat and income tax during the last four years are appropriate to the company's size.

- **As for the profit of the year:** The total profit of the year in 2020 amounts to a value of SAR 1,935,556, as the value of the profit of the year decreased in 2019 until it amounted to SAR 1,801,573, the value of the profit of the year increased in 2018, as the value of the profit of the year in 2018 amounted to SAR 2,008,608, while the year 2017 witnessed an increment in the profit of the year, as the profit of the year amounted to a value of SAR 2,259,963. Consequently, the profit of the year during the last four years is appropriate to the company's size.

### 3. Cash Flow Statement

Cash flows from operating activities	12/31/2020	12/31/2019	12/31/2018	12/31/2017
		In thousands of SARs	In thousands of SARs	In thousands of SARs
Profit for the year	1,935,556	1,801,572	2,008,558	2,159,963
adjustments to:				
Depreciation of properties, machinery and equipment	1,621,167	1,638,626	1,684,106	1,573,671
Depreciation of the Right to use assets	108,505	101,788	94,732	-
Amortization of the intangible assets	56,681	49,938	47,451	50,017
depreciation of Vital assets	349,478	384,123	313,838	295,927
(Earnings)/losses resulting from the changes of the fair value less the cost of crops sale	3,800	(4,030)	1,214	(977)
provision of end of service benefits for Staff	119,085	117,899	108,660	128,262
share-based payment expense	15,398	17,722	29,211	39,394
Net financing costs	495,881	550,739	436,766	(7,094)
Other net expenses	93,887	88,972	275,300	401,254
Share in the results of associated companies and joint ventures	(1,405)	-	5,413	212,181
Zakat	72,042	71,426	49,352	(13,018)
Income tax	20,260	49,471	21,146	42,245
	4,890,335	4,868,246	5,075,747	4,881,825
Changes in:				
Inventory	1,148,049	1,068,299	858,754	1,083,062

Vital assets	(1,650,036)	(1,345,618)	(1,614,754)	(1,197,326)
Trade receivables, advance payments and other accounts receivables	(65,165)	142,850	(257,234)	(106,170)
Trade receivables and other account receivables	26,552	79,860	(314,422)	35,566
Cash used in operating activities	(540,600)	(54,609)	(1,327,656)	(184,868)
end of service benefits paid for Staff	(61,590)	(62,279)	(56,355)	(70,888)
Zakat and foreign income tax paid	(84,763)	(19,277)	(22,964)	(11,922)
Net Cash resulting from operating activities	4,203,382	4,732,081	3,668,772	4,614,147
Cash flows from investment activities				
Investment in term deposits	585,000	(585,000)	-	-
Proceeds from the sale of rights issues shares for investments in equities instruments	15,279	-	-	-
Investment in associated companies	-	(87,825)	-	(25,000)
The Acquisition of Affiliated Company, net of cash acquired	-	(97,593)	(3,872)	
Acquisition of additional shares in an Affiliated Company	-	(43,500)	(9,375)	
Distributions of received profits from available investments for sale				1,110
Returns from investment revenues in an associated company	-	-	105,000	-
Distributions of received profits from the investment are accounted for by using the equity method	180	300	225	
Additions to property, machinery, and equipment	(823,691)	(1,516,698)	(1,918,833)	(2,797,282)
Proceeds from exclusion of property, machinery and equipment	110,636	45,937	35,740	30,790
Additions to intangible assets	(144,971)	(132,983)	(39,797)	(52,927)
Additions to vital assets	(119,968)	(125,695)	(97,818)	(81,536)
Increase in the value of vital assets	(644,437)	(629,785)	(639,089)	(582,895)
Proceeds from exclusion of vital assets	234,345	228,789	200,239	197,274
Loan disbursement- an associated company	-	-	17,861	-
Net cash used in investment activities	(787,627)	(2,944,053)	(2,349,719)	(3,310,466)
Cash flows from financing activities				
Proceeds of loans and facilities	4,813,121	6,900,918	9,947,900	1,105,031
Repayment of Loans and facilities	(6,581,891)	(7,704,400)	(8,833,451)	
paid finance charges	(467,844)	(524,609)	(420,625)	(467,977)
Distributions of paid profits	(847,896)	(849,969)	(747,846)	(717,905)
Purchase of treasury stock	(250,461)	(314,930)	(222,707)	(75,533)
Settlement of treasury stock	102,246	105,852	75,112	1,371

Transactions with Non-controlling Interest (NCI)	(23,889)	35,516	130,253	(11,052)
The Paid out of profits on permanent instruments	-	-	(73,531)	(72,087)
Permanent instruments payments	-	-	(1,700,000)	
Operating lease payments	(125,170)	(103,366)	(110,392)	
The board of directors remuneration	(5,767)	(5,050)	(5,640)	(2,840)
Net cash used in financing activities	(3,387,551)	(2,460,038)	(1,960,927)	(240,992)
Net changes in cash and cash equivalents	27,874	(672,010)	(641,874)	1,062,689
Cash and cash equivalents on 1 January	338,435	1,003,581	1,636,112	564,080
The impact of the exchange rates change on cash and cash equivalents	(311)	6,864	9,343	9,343
Cash and cash equivalents on 31 December	365,998	338,435	1,003,581	1,636,112

**The previous table discusses the balance sheets statements for Almarai Co. in the period (2017–2020) and we explain that data as follows:**

- **As for the profit of the year:** The total profit of the year in 2020 amounts to a value of SAR 1,935,556, as the value of the profit of the year decreased in 2019 until it amounted to SAR 1,801,572, the value of the profit of the year increased in 2018, as the value of assets, profit of the year in 2018 amounted to SAR 2,008,558, while the year 2017 witnessed an increment in the profit of the year, as the profit of the year amounted to value of SAR 2.259,963. Consequently, the profit of the year during the last four years is appropriate to the company’s size.
- **As for the total adjustments:** The total adjustments in 2020 amount to a value of SAR 4,890,335, as the value of adjustments, decreased until it amounted to SAR 4,868,246, in 2019. The value of adjustments decreased in 2018 until it amounted to SAR 5,057.747 in 2018, while the year 2017 witnessed a decrease in adjustments, as the adjustments in 2017 amounted to a value of SAR 4,881,825. Consequently, the values of adjustments during the last four years are appropriate to the company’s size.
- **As for Cash used in operating activities:** The total Cash used in operating activities in 2020 amounts to a value of SAR 540,600, as the value of cash used in operating

activities decreased in 2019 until it amounted to SAR 54609, the value of cash used in operating activities increased in 2018 until it amounted to SAR 1,327,656, while the year 2017 witnessed a decrease in cash used in operating activities until it amounted to SAR 184,868. Consequently, the values of Cash used in operating activities during the last four years are appropriate to the company's size.

- **As for Net Cash resulting from operating activities:** The total net cash resulting from operating activities in 2020 amounts at a value of SAR 4,203,382, as the value of net cash resulting from operating activities increased in 2019 until it amounted to SAR 4,732,081 since The value of the total net cash resulting from operating activities decreased in 2018 until it amounted to SAR 3,668,772, while the year 2017 witnessed an increase in the net cash resulting from operating activities, as the net Cash resulting from operating activities in 2017 amounted to SAR 4,614,147. Consequently, the values of the net Cash resulting from operating activities during the last four years are appropriate to the company's size.
- **As for Net cash used in investment activities:** The total net cash used in investment activities in 2020 amounts to a value of SAR 787, as the value of net cash used in investment activities increased in 2019 until it amounted to SAR 2,944,053. The value of the net cash used in investment activities decreased in 2018 until it amounted to SAR 2,349,719, while the year 2017 witnessed an increase in the net cash used in investment activities amounted to SAR 3,310,466 in 2017. Consequently, the values of the net cash used in investment activities during the last four years are appropriate to the company's size.
- **As for net Cash used in financing activities:** The total net cash used in financing activities in 2020 amounts to a value of SAR 3,387,551, as the total value of the net cash used in financing activities decreased in 2019 until it amounted to SAR of 2,460,038 in 2019. The value of net cash used in financing activities decreased in 2018 until it amounted to SAR 1,960,927, while the year 2017 witnessed a decrease in the net cash used in financing activities as it amounted to SAR 240,992 in 2017. Consequently, the values of the net cash used in financing activities during the last four years are appropriate to the company's size.

- **As for Cash and cash equivalents on 31 December:** The total cash and cash equivalents on 31 January in 2020 amount to a value of SAR 365,998, while the value of cash and cash equivalents on 31 January in 2019 decreased until it amounted to SAR 338,435, the value of cash and cash equivalents on 31 January in 2018 increased until it amounted to SAR 1,003,581, while the year 2017 witnessed an increment in cash and cash equivalents on 31 January in 2017 until it amounted to a value of SAR 1,636,112. Consequently, the values of the cash and cash equivalents on 31 December during the last four years are appropriate to the company's size.

Note: Liquidity, Leverage, Profitability data are included in the previous three Balance Sheet, Income Statement, and Cash Flow Statement.

## performance evaluation

**According to the aforementioned of what is represented in an analysis of the financial statements belonging to Almarai Co. during the years from 2017 AD to 2020 AD, the performance evaluation has been reached according to the following items:**

### 1. Profitability

The following table explains Almarai Co. profitability during the years from 2017 to 2020:

Year	2020	2019	2018	2017
The company's profitability /thousand Riyals	1935556	1,801,572	2,008,558	2,159,963
Annual increase rates	7%	-10%	-7%	0.5%

The performance evaluation according to the analysis of the profitability scale of Almarai Co. is very good. This is shown through the previous analysis that clarifies the extent of the remarkable development in the company's profitability during the years 2017 - 2020, where the annual net income of Almarai Co. for the year 2020 amounted to 1.9 billion Riyals, an increase estimated at 7% over the year 2019.

## 2. Efficiency

The following table shows the efficiency of Almarai Co. by calculating the cost of sales to annual revenues for the years 2017-2020:

Year	2020	2019	2018	2017
The company's revenues /thousand Riyals	15356948	14,351,277	13,557,837	13,935,532
cost of merchandise sold	(9,821,440)	(8,984,603)	(8,230,763)	(8,351,893)
Total profit	5,535,508	5,366,674	5,327,074	5,583,639
Annual increase rates	3%	1%	-5%	23%

The performance evaluation according to the analysis of the profitability scale of Almarai Co. is very good. This is shown through the previous analysis that clarifies the extent of the remarkable development in the company's profitability during the years 2017 - 2020, where the annual net income of Almarai Co. for the year 2020 amounted to 5,535,508 billion Riyals, an increase estimated at 3% over the year 2019.

## 3. Short-term Solvency

Year	2020	2019	2018	2017
Short-term Solvency	3.63	1.81	1.83	1.89
Annual increase rates	101%	-1%	-3%	-

## 4. Long-term Solvency

The following table shows the long-term solvency of Almarai Co. during the years 2016-2019:

Year	31- 12- 2019	31- 12- 2018	31- 12- 2017	31- 12- 2016
Long-term Solvency	37%	33%	33%	36%
Annual increase rates	12%	0.2%	-8%	-

short-term and long-term solvency:

Year	2020	2019	2018	2017
Short-term and long-term solvency	33%	28%	28%	30%
Annual increase rates	20%	-0.1%	-7%	-

It is important to note that the company is considered financially strong if it achieves a solvency ratio of more than 20%. It is clear from the previous table that the long-term and short-term solvency of Almarai Co. is proceeding at a normal, balanced rate along with making good profits and remarkable development in the company during the previous years, so it can pay off all its debts.

## 5. Market-based Ratios

Nominal value	10	Riyals
Market value	52.2	Billion Riyals
Earnings per share	1.64	Riyals
earnings multiple	37.94	Once
book value	15.86	Riyals

### Recommend one new investment project to the company

#### 1. Suggestions for developing Almarai co. business:

- Creating new products that can be provided to customers
- Targeting new markets
- Expanding the company's use of artificial intelligence in a greater manner
- Paying keen attention to the customers' feedbacks and finding out innovative solutions to them
- Continuous study of the market developments



- Working on taking advantage of the intelligence of employees who have capabilities that can benefit the company and working on employing them in the right place and encouraging them morally and financially
- Paying attention to the post-sale service

## 2. One new investment project to the company:

Through the aforementioned of what is represented in the analyses of the financial statements of the Almarai Co., and using the company's cash, it became clear that the cash available with Almarai Co., for the quarter ending on December 31, 2020, amounted to 365,998 thousand Riyals, of which 10%, which is equivalent to approximately 36,600 thousand Riyals, which the company can invest in the establishment of a new factory serving Almarai company.

### Decide whether or not the company should pay return earnings or not

The company pays profits according to the company's annual profits, basic shares, earnings per share and the extent of its development during the years 2017-2020 according to the following:

Year	2020	2019	2018	2017
Basic shares	202	183	198	213
Reduced shares	198	181	196	211

## List of references

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